



**HELLENIC REPUBLIC**  
**MINISTRY OF EDUCATION, RESEARCH AND RELIGIOUS AFFAIRS**  
**YOUTH AND LIFELONG LEARNING FOUNDATION**

**Kefalonian Public Vocational Training Institute**

E.I.N.-EPAL LASSI  
28100 ARGOSTOLI  
KEFALONIA

tel. (30) 26710 26852-3

E-mail: [grammateia@iek-kefall.kef.sch.gr](mailto:grammateia@iek-kefall.kef.sch.gr)

Dear friends and partners,

We are really sorry that our current commitments have not allowed any of us to visit you in Cologne.

But it was a great pleasure accepting your invitation to participate in the «German –Hellenic Youth Work and Exchange project» back in August 2015 and we are particularly happy that today students and trainers of the Kefalonian Public Vocational Training Institute are meeting their German colleagues in Köln again. We believe that the participants in the project are having a unique chance to realize what European diversity is all about and familiarize themselves with new working methods in a different environment of different learning, historic and cultural background. Taking part in such a project offers opportunities for exchanging opinions and concerns with a different people in a language that is different from one's mother tongue. Young students are bound to take on responsibilities, find out that co-operation is possible with people beyond borderlines, create future bonds, friendly to start with and eventually professional as well. Participation of our Public Institute on the other hand is expected to increase local community's appreciation of the training we offer, enhance students' self-esteem and build a strong sense of friendship and trust between our countries.

We hope we will expand our collaboration in the future both as regards the number of participants as well as the duration of similar projects alongside working in teams to achieve common goals.

Needless to say that a huge 'thank you' goes to Alexandra Kullack for bringing us Kefalonians into contact with the appropriate people from the City of Köln. But special thanks are similarly owed to Christina Patelkos, from the German-Hellenic Business Association, whose active involvement in sponsoring the Greek visit to Köln has made it truly possible.

The management staff of the Kefalonian Public Vocational Training Institute

Ms Katerina Spiratou, principal

Dr Penelope Lempesi, vice principal

Dr Fotis Lefkaditis, vice principal

Ms Malamati Tzonou, administrative employee